## **SARDAR RAJA COLLEGES**

# SARDAR RAJA COLLEGE OF ENGINEERING, ALANGULAM

# DEPARTMENT OF ELECTRONICS AND COMMUNICATION ENGINEERING

#### MICRO LESSON PLAN



SUBJECT: PRINCIPLES OF MANAGEMENT

**CODE** : MG2351

CLASS: III Year / VI SEM

STAFF: Mr. A. BELLWYN, Asst.Prof,

**DEPT. OF ECE.** 

SUBJECT CODE&NAME: MG2351&PRINCIPLES OF MANAGEMENT

STAFF NAME : Mr. A.BELLWYN, AP/ECE

SUBJECT DESCRIPTION AND OBJECTIVES

**DESCRIPTION** 

Principles of Management, provides the student with a conceptual framework for understanding

the basic theories of management. Emphasis is placed on the internal and external environment, ethics,

planning, goal setting, decision making, organizational structure, motivation and group dynamics, and

effective control mechanisms.

Principles of Management is a comprehensive introductory course on the management process

from a manager's perspective, with particular emphasis on the skills, abilities, techniques and

knowledge needed to successfully manage an organization. It focuses on the entire organization

from both a short and long-term perspective to form a strategic vision, setting objectives, crafting a

strategy and then implementing it.

This course examines the logic and working of organizations. It also investigates how

organizations develop and maintain competitive advantage within a changing business environment

influenced by political, economic, social, technological, legal and environmental factors. The course

content is organized around the four 'pillars' of management viz. planning, organizing, leading and

control for systematic understanding of management-related challenges and applying conceptual

tools and techniques in analyzing, evaluating and addressing management issues.

**OBJECTIVES** 

> To increasing organizational effectiveness.

> To achieve optimum utilization of various resources.

> To have co-ordination between various department in the organization.

> To have co-ordination between various agencies, and company.

> To control the material quality.

> To reduce the execution time for various activities of the organization.

> To control the quality of workmanship.

> To manage and control economy execution.

LTPC 3003

#### UNIT I OVERVIEW OF MANAGEMENT

9

Organization - Management - Role of managers - Evolution of Management thought - Organization and the environmental factors - Managing globally - Strategies for International Business.

UNIT II PLANNING 9

Nature and purpose of planning - Planning process - Types of plans - Objectives - Managing by objective (MBO) Strategies - Types of strategies - Policies - Decision Making - Types of decision - Decision Making Process - Rational Decision Making Process - Decision Making under different conditions.

UNIT III ORGANIZING 9

Nature and purpose of organizing - Organization structure - Formal and informal groups organization - Line and Staff authority - Departmentation - Span of control - Centralization and Decentralization - Delegation of authority - Staffing - Selection and Recruitment - Orientation - Career Development - Career stages - Training - Performance Appraisal.

UNIT IV DIRECTING 9

Creativity and Innovation - Motivation and Satisfaction - Motivation Theories Leadership - Leadership theories - Communication - Hurdles to effective communication - Organization Culture - Elements and types of culture - Managing cultural diversity.

#### UNIT V CONTROLLING 9

Process of controlling - Types of control - Budgetary and non-budgetary control techniques - Managing Productivity - Cost Control - Purchase Control - Maintenance Control - Quality Control - Planning operations.

**TOTAL: 45 PERIODS** 

#### **TEXT BOOK:**

- 1. Stephen P. Robbins and Mary Coulter, 'Management', Prentice Hall of India, 8th edition.
- 2. Charles W L Hill, Steven L McShane, 'Principles of Management', Mcgraw Hill Education, Special Indian Edition, 2007.

#### **REFERENCES:**

- 1. Hellriegel, Slocum & Jackson, 'Management A Competency Based Approach', Thomson South Western, 10th edition, 2007.
- 2. Harold Koontz, Heinz Weihrich and Mark V Cannice, 'Management A global & Entrepreneurial Perspective', Tata Mcgraw Hill, 12th edition, 2007.
- 3. Andrew J. Dubrin, 'Essentials of Management', Thomson Southwestern, 7<sup>th</sup> edition, 2007.

### MICROLESSON PLAN

| HOURS                         | LECTURE TOPICS                                  | READING |  |  |
|-------------------------------|---|---------|--|--|
| UNIT I OVERVIEW OF MANAGEMENT |   |         |  |  |
| 1                             | Organization                                    |         |  |  |
| 2                             | Management                                      |         |  |  |
| 3                             |   |         |  |  |
| 4                             | Role of managers (A/V)                          |         |  |  |
| 5                             | Evolution of Management thought                 | R2      |  |  |
| 6                             | Organization and the environmental factors      |         |  |  |
| 8                             | Managing globally                               |         |  |  |
| 9                             | Strategies for International Business.          |         |  |  |
| UNIT II PLANNING              |   |         |  |  |
| 10                            |   |         |  |  |
| 11                            | Nature and purpose of planning Planning process |         |  |  |
| 12                            | Types of plans                                  |         |  |  |
| 13                            | Objectives                                      |         |  |  |
| 14                            | Managing by objective (MBO) Strategies (A/V)    |         |  |  |
| 15                            | Types of strategies, Policies                   | R2      |  |  |
| 16                            | Decision Making                                 |         |  |  |
| 17                            | Types of decision                               |         |  |  |
| 18                            | Decision Making Process                         |         |  |  |
| 19                            | Decision Making under different conditions.     |         |  |  |
| UNIT III ORGANIZING           |   |         |  |  |
| 20                            | Nature and purpose of organizing                |         |  |  |
| 21                            | Organization structure                          |         |  |  |
| 22                            | Formal and informal groups organization         |         |  |  |
| 23                            | Line and Staff authority                        |         |  |  |
| 24                            | Departmentation                                 |         |  |  |
| 25                            | Span of control                                 |         |  |  |
| 26                            | Centralization and Decentralization             |         |  |  |
| 27                            | Delegation of authority                         | R2      |  |  |
| 28                            | Staffing  |         |  |  |
| 29                            | Selection and Recruitment, Orientation (A/V)    |         |  |  |
| 30                            | Career Development, stages                      |         |  |  |
| 31                            | Training  |         |  |  |
| 32                            | Performance Appraisal                           |         |  |  |

| UNIT IV DIRECTING  |  |    |  |
|--------------------|--|----|--|
| 33                 | Creativity and Innovation                      |    |  |
| 34                 | Motivation and Satisfaction                    |    |  |
| 35                 | Motivation Theories                            |    |  |
| 36                 | Leadership theories                            | R2 |  |
| 37                 | Communication                                  |    |  |
| 38                 | Hurdles to effective communication             |    |  |
| 39                 |  |    |  |
| 40                 | Elements and types of culture                  |    |  |
| 41                 | Managing cultural diversity                    |    |  |
| UNIT V CONTROLLING |  |    |  |
| 42                 | Process of controlling                         |    |  |
| 43                 | Types of control (A/V)                         |    |  |
| 44                 | Budgetary and non-budgetary control techniques |    |  |
| 45                 | Managing Productivity                          |    |  |
| 46                 | Cost Control                                   | R2 |  |
| 47                 | Purchase Control                               |    |  |
| 48                 | Maintenance Control                            |    |  |
| 49                 | Quality Control                                |    |  |
| 50                 | Planning operations.                           |    |  |

R2. Harold Koontz, Heinz Weihrich and Mark V Cannice, 'Management - A global & Entrepreneurial Perspective', Tata Mcgraw Hill, 12th edition, 2007.